

Below is a brief Informational Sheet on our New Quote Matrix

We will be introducing a new quoting format on our website www.4pcb.com. The goal is to make quoting easier for you and to offer more options. Here are the highlights:

- 1. PREVIOUS:** We displayed two pricing matrices. One for “Proto” and one for “Production.”

NEW: We will display two pricing matrices as before but the titles have been changed:
“Proto” is now called “STANDARD SPEC”
“Production” is now called “CUSTOM SPEC”
- 2. PREVIOUS:** Pricing was not displayed for “Proto” if the specs quoted did not fit our “proto” defined spec list.

NEW: Pricing will now be displayed for “STANDARD SPEC” (formerly Proto) and will reflect designated DEFAULT standard specs. These default specs will offer our customers a price and spec alternative. The specs used for Standard pricing are identified above the Standard Spec Matrix and in a spec box to the right of the pricing matrix.
- 3. PREVIOUS:** “Production” pricing reflected the EXACT specs you quoted.

NEW: “CUSTOM SPEC” pricing also reflects the EXACT specs you quoted...same as before.
- 4. PREVIOUS:** You had to quote quantities separately for Proto and Production.

NEW: You will enter 4 quantities and get pricing for both matrices: “STANDARD SPEC” (Proto) and “CUSTOM SPEC” (Production) which is more convenient as you don’t have to decide what we include with our Proto vs Production spec capabilities.
- 5. PREVIOUS:** Electrical Test formula was shown but test charges were not computed for Proto Matrix quantities.

NEW: Electrical Test charges are auto-calculated for each quantity quoted in the “STANDARD SPEC” Matrix.
- 6. PREVIOUS:** Spec input for quote generation was vertically aligned to the left of the screen.

NEW: Spec input for quote generation is more conveniently located in center of screen for easier viewing and tab movement.

7. PREVIOUS: No provision to indicate if part quoted is subject to ITAR and/or Export Regulations.

NEW: Check box now available to indicate if part quoted is subject to ITAR/Export Regulations.

NOTE: Advanced Circuits is registered with the U.S. Dept. of State, Directorate of Defense Trade Controls.

8. PREVIOUS: Click on a unit price to initiate the order process.

NEW: No change. Click on a unit price, upload your files, and you're on your way!

If you have any questions, don't hesitate to give us a call at 1-800-979-4722
Or e-mail us at sales@4pcb.com